

# Company Profile

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**Your Partner for Tech, Cybersecurity & Privacy Excellence**

# About Us

**Kal Solutions** is a global technology group specializing in software engineering, cybersecurity, and digital transformation. Led by seasoned CTOs and industry experts, we deliver high-impact solutions and long-term value for our clients. With a focus on quality, trust, and measurable outcomes, we help organizations turn technology challenges into growth opportunities.

# Snapshot

**832+**

Successful project

**5000+**

Developers worldwide

**129+**

Returning clients

**17+**

Years of experience

**15+**

Tech partners



## CEO Message



**Tamir Leo Konortov**  
CEO, KAL Solutions Group

At KAL Solutions Group, we're building more than a business, we're shaping a new way of working together. The world is moving fast, and no single company can do it all. That's why we built a federated model, one that connects independent experts, teams, and companies under a shared vision of trust, collaboration, and excellence.

Each entity within KAL operates with its own identity and expertise, yet together we form one powerful ecosystem. This structure allows us to move with agility, combine strengths across borders, and deliver high-impact results faster and smarter than traditional models ever could.

Our mission is simple, to turn collaboration into a force multiplier.

We bring together brilliant minds in technology, cybersecurity, trade, and innovation to create meaningful solutions that help our clients grow and adapt in a changing world.

KAL Solutions Group is built on relationships, not hierarchies. Every partnership, every project, every success is shared. That's what makes us stronger and that's what makes the federated model work.

Whether you're an organization looking to scale, a partner seeking innovation, or a visionary ready to join a global network that thinks differently- you'll find a home here.

Together, we don't just build solutions. We build the future.

# Why Choose Us

## 01 — **Veteran Technologists**

Led by experienced tech leaders who ensure precision, scalability, and engineering excellence.

## 02 — **Outcome-Driven Mindset**

We take ownership of challenges and deliver measurable impact that drives real business value.

## 03 — **Security-First Approach**

Resilience, privacy, and compliance are built into every solution from day one.

## 04 — **Dedicated Global Teams**

Timezone-aligned, accountable, and fully integrated, never body-shopped.

## 05 — **Long-Term Partnerships**

Trusted experts committed to supporting clients beyond project delivery.

## 06 — **360° Solutions Offering**

Comprehensive services across every stack and technology, from strategy to execution.

# Our Services



## Web Development

Custom, high-performance web solutions built for scalability, security, and exceptional user experience.



## Mobile App Development

Native and cross-platform apps crafted for speed, usability, and data protection.



## SaaS & Cloud Software

Cloud-native platforms enabling secure, flexible, and scalable business operations.



## AI Integrations

Intelligent automation and analytics that enhance efficiency and decision-making.



## Digital Transformation

Modernizing systems and workflows to accelerate digital growth and agility.



## IT Infrastructure & DevOps

Automated, reliable infrastructure powering continuous delivery and seamless scaling.



## QA & Test Automation

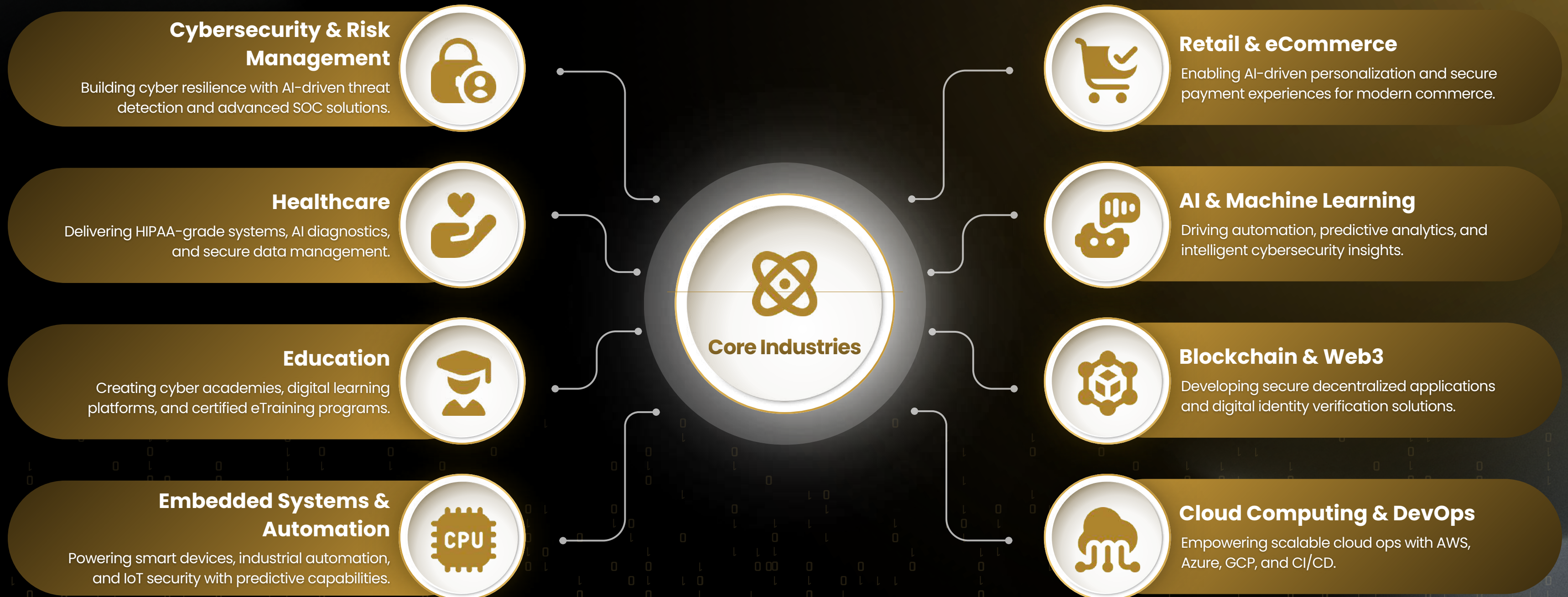
Comprehensive testing frameworks ensuring quality, stability, and speed across releases.



## UI/UX Design

Human-centered design that blends clarity, functionality, and delightful experiences.

# Core Industries



# Use Cases & Integrations By partners



## Human Resouces

- Manage personal information
- Convert Household Registration Book, HR documents, contracts into digital form
- .Suggest career path



## Manufacturing

- Construction: Error Detection the post-testing process of concrete pouring
- Factory: Defect Detection on the product surface



## Telecommunications

- Fixed-data services
- IoT-managed services
- Wide-area IoT solutions



## Food & Beverage

- Marketplace solution
- Process of providing materials in the F & B industry
- Omni-Channel management system



## Banking & Finance

- Update Digital Banking System
- Finance: Apply customer biometrics (voice, face) to KYC
- Banking customer onboarding process



## Health-care

- Healthcare System for Gym center
- Gym and Fitness Application
- Booking for the clinic



## Media & Entertainment

- Live-streaming platform
- Newspaper and Magazine
- Music Listening and Uploading



## AR - VR

- Furniture Visualization
- 3D Modeling for E-learning

# Powered by a Global Ecosystem



## KAL Solutions

Driving digital innovation through custom software, cloud, and AI-powered solutions.



## KAL Teams

Driving digital innovation through custom software, cloud, and AI-powered solutions.



## KAL Security

Driving digital innovation through custom software, cloud, and AI-powered solutions.



## KAL Trade

Driving digital innovation through custom software, cloud, and AI-powered solutions.



## KAL Defense

Driving digital innovation through custom software, cloud, and AI-powered solutions.

# Kal Solutions' Federated Model

Through our Federated Model, KAL connects global engineering hubs under one culture of excellence. Each region operates with autonomy, alignment, and purpose—ensuring speed and consistency worldwide.

From Europe to Asia, we blend local strength with global scale, unifying cross-domain experts in Software, Cybersecurity, and Compliance from all our global hubs so that every solution is security-integrated from day one. That's how we build a truly borderless technology powerhouse.



# Technology Competencies

## Cloud Computing



## Data Science



## Javascript



## Devops & QA



## PHP



## Database



## Java



## Python

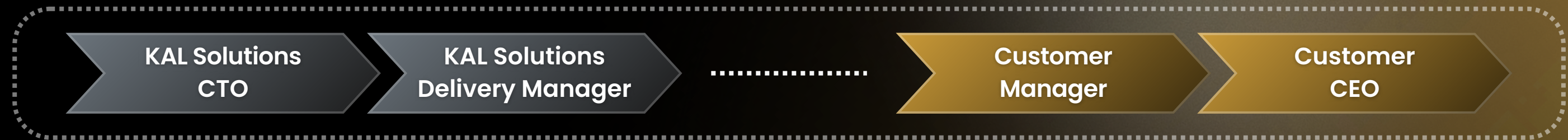


# Delivery Model: Local Ownership, Global Execution



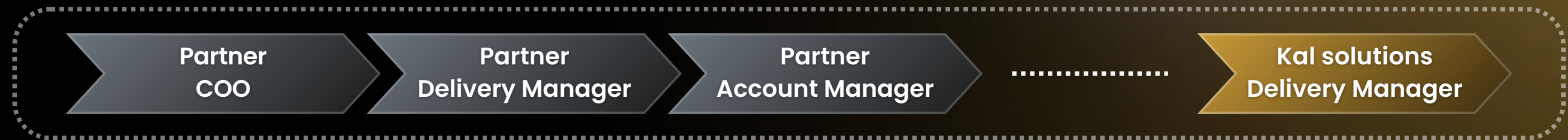
# Clear Ownership from Strategy to Execution

Business partnership  
Strategy  
High level problem



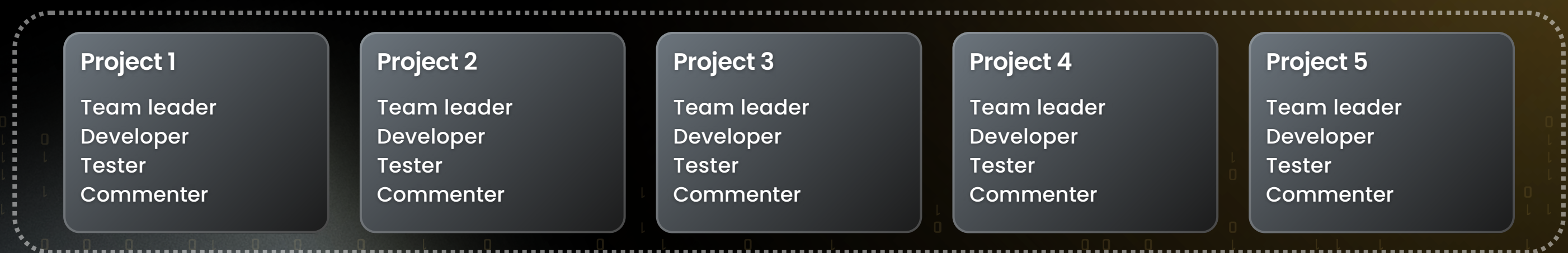
Master plan & contract  
Resource planning and allocation  
Partnership model & working process  
Product roadmap

## Operation Management



Development  
Maintenance & Operation Support  
Technical consultant  
Quality Assurance & Quality Control

## Implementation Management



Technical Consultant

Quality Assurance



# Project Types

## Technology & Software Partnerships

- Collaborate on custom software development, AI, and cloud solutions
- Joint product development & system integration opportunities
- Partnership for MVPs, SaaS platforms, and digital transformation projects
- Access to cutting-edge software engineering expertise

## IT Talent & Outsourcing Partnerships

- Build dedicated development teams & IT staff augmentation solutions
- Nearshore & offshore collaboration opportunities
- CTO as a Service & executive tech leadership collaborations
- Agile software development support for fast-scaling businesses

## Cybersecurity & MSSP Partnerships

- Partner with our MSSP & threat intelligence ecosystem
- Integrate penetration testing, red teaming, and security assessments
- Compliance & risk consulting for SOC 2, GDPR, ISO 27001, and NIST
- Real-time cyber threat intelligence sharing & security automation solutions

# Key Personnel



**Tamir Leo Konortov**  
Chief Executive Officer



**Ion Vlaicu**  
CEE Regional Sales Director



**Niv Tavor**  
Management Director



**Yousef Yousef**  
CEO Arab Countries



**Penelopa Tavares**  
EEC & MENA BizDev Director

# Real-World Application

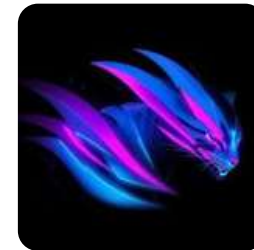
COST EFFICIENCY



24/7 PRODUCTIVITY

AGILITY & SCALE

# Our Clients



# Testimonial

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Tamir's strategic leadership in implementing scalable architectures and innovative SaaS Solutions led to a remarkable 350% growth in our company revenue. We highly recommend KAL Solutions services.



**Oana T.**  
CEO, Devland SRL

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Tamir is a very professional developer. Has very good knowledge at many areas and quick learning (actually VERY quick learning).

He was a major help to our team and very kind and friendly. He is a real asset for every team.



**Adiel S.**  
CTO, Amadeus 8 Project  
@ DDS Security

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Tamir & KAL Solutions effectively managed our software engineering team, guiding them through complex projects. He was responsible for setting clear goals, ensuring the team had all the resources they needed.



**Avi K.**  
CEO, Beyon3D

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Tamir is a true professional, dedicated to his work and has great interpersonal skills. Tamir helped us a lot in building the most accurate architecture for the backend and website. I've learned a lot from his experience and without a doubt, Tamir gets my highest recommendation.



**Itamar R.**  
CPO, Fadom

# Press & Recognition Highlights



And over 450+ news sites



## Get in touch:

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